

**BERGLAS AND ASSOCIATES FORECLOSURE  
CLIENT QUESTIONNAIRE**

1. Do you wish to save this property, and your credit rating along with it or only your credit rating? \_\_\_\_\_  
\_\_\_\_\_
2. How much money do you have now? (Include bank accounts, marketable securities, cash on hand, etc.) \_\_\_\_\_  
\_\_\_\_\_
3. Do you own jewelry, antiques, automobiles, or any other items of value you would be willing to sell or use as collateral for a loan? \_\_\_\_\_
4. Do you presently have a life insurance policy? If yes, can you borrow against it? If yes, how much money can you borrow against it? \_\_\_\_\_
5. Do you have friends or relatives who you can borrow any money from? If yes, how much? \_\_\_\_\_
6. Do you expect any additional income in the next 30 days? \_\_\_\_\_  
\_\_\_\_\_
7. Are you willing to take (additional) part-time employment to ease your current financial condition? \_\_\_\_\_
8. Do you have any credit cards such as VISA, MC, DISCOVER or any other credit card that you can borrow against? \_\_\_\_\_
9. How much do you feel you could get for your property if you sold it today? What makes you feel your property is worth that price? \_\_\_\_\_
10. Would you consider a new loan to pay off your present loan(s)? \_\_\_\_\_
11. If I hadn't contacted you and you lost your home to foreclosure, where were you going to move? \_\_\_\_\_  
\_\_\_\_\_
12. How much money do you feel it would have cost you to move? \_\_\_\_\_
13. Have you had any verbal contact with your lender in the past thirty or sixty days? If yes, tell me about the conversation(s): \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**EMPLOYMENT INFORMATION:**

Client #1      Employer: \_\_\_\_\_ Position: \_\_\_\_\_ How Long? \_\_\_\_\_  
                  Employer's Address \_\_\_\_\_ How Long in Field? \_\_\_\_\_

Client #2      Employer: \_\_\_\_\_ Position: \_\_\_\_\_ How Long? \_\_\_\_\_  
                  Employer's Address \_\_\_\_\_ How Long in Field? \_\_\_\_\_